

Engage, involve and assess your students with dynamic Dell technology.

With Dell's Intelligent Classroom solutions, you can empower your faculty to create dynamic lessons. The classroom can now be connected to vast amounts of information, imagery and sounds. As a result, you can support a variety of learning styles, encourage more collaboration and improve the exchange of knowledge.

By working with Dell on your Intelligent Classroom, you get:

- A full portfolio of robust solutions
- Easy setup, implementation and maintenance
- State-of-the-art technology
- A single point of contact
- Flexible Financing options
- Customized service and support
- One purchase order

Sign up to win a **FREE** Intelligent Classroom product by visiting www.dell.com/k12/classrooms!



Dell™ 4100MP Projector

- Brightness of 2200 ANSI lumens (max)¹
- 2000:1 contrast ratio
- Advanced horizontal and auto-vertical keystone correction
- 2-Year Advanced Exchange Service²

\$2,099 SKU: 4100MP2

Education Financing
As low as \$53/month (48 pmts)³



Dell 3300MP Projector

- Brightness of 1500 ANSI lumens (max)¹
- 1700:1 contrast ratio
- 1024 x 768 XGA resolution with auto-synch to UXGA
- 2-Year Advanced Exchange Service²

\$1,699 SKU: 3300MP2

Education Financing
As low as \$43/month (48 pmts)³

Register to win an Intelligent Classroom product.

It's your chance to win a **FREE** projector, electronic whiteboard, document camera or laser printer. **Hurry!** Offer ends 06/01/04.

Support interactive learning with Dell's complete Intelligent Classroom solutions.



Dell 2200MP Projector

- Brightness of 1200 ANSI lumens (Max)¹
- Super high 1700:1 contrast ratio
- Digital zoom and keystone correction
- 1-year limited warranty⁴ with Advanced Exchange Service² (90 days on bulb)

\$899 SKU: 2200MP1

Lease as low as \$23/month (48 pmts)³

Buy now and save by calling **1-866-472-8184** or visit www.dell.com/k12/classrooms

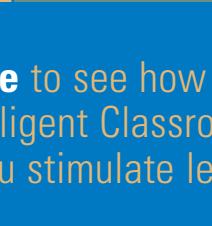
Call 1-866-472-8184, then give your Dell sales representative's extension below to learn more.

Pricing, specifications, availability, and terms of offers may change without notice. Taxes, fees and shipping charges are extra, and vary. May be combined with other select offers or discounts. U.S. Dell Education new purchases only. Dell cannot be responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

¹ Based on ANSI/NAPM IT7, 2281-1997 tests of 73 units, September 2003, with average ANSI lumens 1118. Bulb brightness degrades with usage. Dell recommends replacing your bulb after 2000 hours of usage. ² For a copy of our guarantees or limited warranties, please visit www.dell.com. ³ For a copy of our financing terms, please visit www.dell.com. ⁴ Defective unit must be returned, replacements may be refurbished, in advance of receipt of returned defective part or system. Replacements may be refurbished. Defective unit must be returned. Bulbs have a 90 day limited warranty. Availability varies. Other conditions apply. ⁵ Based on ANSI/NAPM IT7, 2281-1997 tests of 201 units, February 2004, with average ANSI lumens 2131. Bulb brightness degrades with usage. Dell recommends replacing your bulb after 1500 hours of usage (up to 3000 hours in Eco-mode). ⁶ Based on ANSI/NAPM IT7, 2281-1997 tests of 15 units, January 2004, with average ANSI lumens 1523. Brightness degrades with usage. Dell recommends replacing your bulb after 3000 hours of usage (up to 5000 hours in Eco-mode). ⁷ Replacement part or unit will be dispatched if necessary following phone-based troubleshooting in advance of receipt of returned defective unit. Subject to parts availability, geographical restrictions and terms of service contract. Defective unit must be returned. Replacements may be refurbished, U.S. only. ⁸ Payments are based upon 48 monthly payments in arrears on a 48-month one-dollar pay-in-advance lease, not including taxes, fees, and shipping charges. Minimum transaction size of \$500. Lease documentation under this finance option is subject to credit review. ⁹ For a copy of our financing terms, please visit www.dell.com. ¹⁰ For a copy of our financing terms, please visit www.dell.com. ¹¹ For a copy of our financing terms, please visit www.dell.com. ¹² For a copy of our financing terms, please visit www.dell.com. ¹³ For a copy of our financing terms, please visit www.dell.com. ¹⁴ For a copy of our financing terms, please visit www.dell.com. ¹⁵ For a copy of our financing terms, please visit www.dell.com. ¹⁶ For a copy of our financing terms, please visit www.dell.com. ¹⁷ For a copy of our financing terms, please visit www.dell.com. ¹⁸ For a copy of our financing terms, please visit www.dell.com. ¹⁹ For a copy of our financing terms, please visit www.dell.com. ²⁰ For a copy of our financing terms, please visit www.dell.com. ²¹ For a copy of our financing terms, please visit www.dell.com. ²² For a copy of our financing terms, please visit www.dell.com. ²³ For a copy of 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www.dell.com. ¹⁰⁰ For a copy of our financing terms, please visit www.dell.com.

Intelligent Classroom solutions. Easy as **DELL**

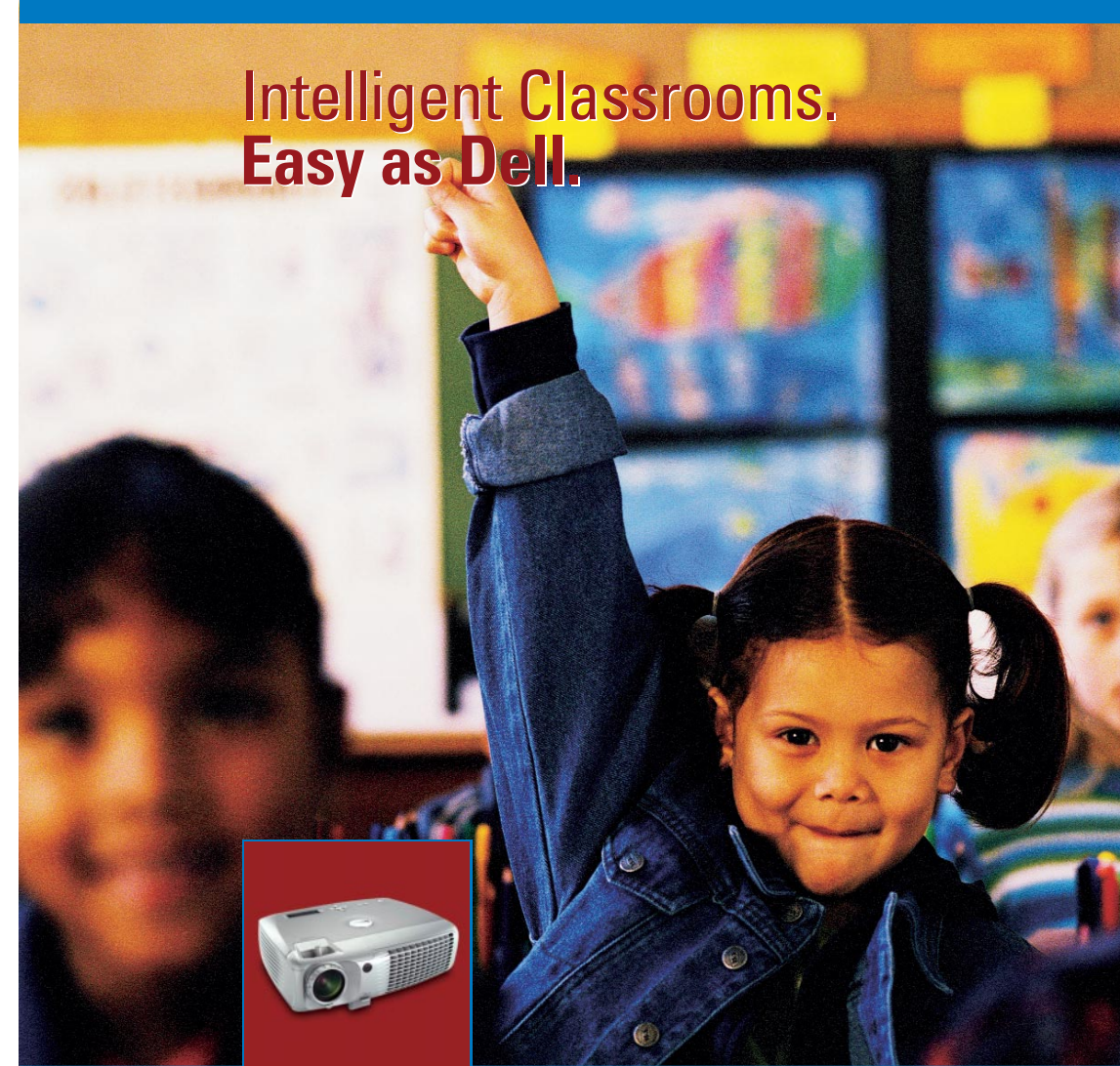
Order the easy way. Call 1-866-472-8184 or visit www.dell.com/k12/classrooms



Look inside to see how Dell's end-to-end Intelligent Classroom solutions can help you stimulate learning.

Dell | K-12 Education

Intelligent Classrooms. Easy as Dell.



Encourage interactive learning with Intelligent Classroom solutions from Dell.

Students today are surrounded by exciting digital technologies, and now, the excitement continues right into the classroom. By using presentation technology to support online curriculum and multimedia learning modules, Dell has already helped a number of institutions implement customized, Intelligent Classroom solutions. With Dell, you can transform traditional education environments into truly interactive learning experiences.

Dell has hundreds of products for your Intelligent Classroom.

Yet, we realize that you must still work within the limits of a strict budget and complex infrastructure. That's why Dell offers a wide array of low-cost products for building your Intelligent Classroom.

Dell can also help you design your custom solution.

Dell Professional Services can assist you throughout the entire process, from concept through implementation. The technology, training and experience comes direct from Dell. It's just that easy.

To learn more about Dell's Intelligent Classroom solutions, visit www.dell.com/k12/classrooms.

Interactive whiteboards
Work with projected content

Polling applications
Enable easy collaboration

Pen-based tablets
Allow control of presentations

Presentation screens
Display vivid images

INTELLIGENT CLASSROOMS
Projectors are central

Printers
Save time with fast output

Document cameras
Capture content from anywhere

DVD/VCR players
Add sound/video to lessons

TVs/LCD TVs
Provide quality viewing

Look inside to see everything you need for the Intelligent Classroom.

Intelligent Classroom solutions. Easy as **DELL**

Dell makes it easy to build your own Intelligent Classroom.

In addition to providing high-quality technology at a low cost, Dell Professional Services can help you build an Intelligent Classroom from the ground up. Working with Dell from the initial construction phase can help you save time and money and lead to a truly customized solution. We'll work with you to assess and prioritize your school's technology needs. Then we'll help you integrate new technologies into the actual classroom designs.

Dell Professional Services offers complete services that include:

- Design
- Training
- Procurement
- Maintenance
- Installation
- Support

Find out more about Dell's experience with Intelligent Classrooms by visiting www.dell.com/k12/classrooms

Wireless presentation control



GTCO CalComp InterWrite SchoolPad

- InterWrite SchoolPad Model 310 provides a great tool for teaching or engaging students from anywhere in the classroom (where wireless access is available)
- Can be used with a standard projector
- Features a 6" x 8" active area with 19 programmable menu locations
- Includes InterWrite software for Microsoft Windows and Mac OS X

\$716 SKU: A0270216

Education Financing
As low as \$18/month (48 pmts)⁷

High-speed content sharing



Elmo HV-100XG Digital Document Camera

- Delivers a high resolution of 1024 x 768 dpi
- Features high-speed scanning of up to 20 frames per minute
- RGB switcher allows you to switch from PowerPoint presentations to project live images of any object

\$900 SKU: A0105662

Education Financing
As low as \$66/month (48 pmts)⁷

Powerful presentation support



Elmo EV-200 Analog Document Camera

- 1/3" colour CCD image – 410,000 pixels
- 470 TV lines resolution – quality images
- Minimal focus required
- Minimal iris adjustment – automatic white balance
- Easy carry – easy unfold – easy set-up

\$700 SKU: A0105666

Education Financing
As low as \$18/month (48 pmts)⁷

Lightweight, portable display



Da-Lite Screens 60" x 80" matte white designer Contour Electrol® electric screen

- Stylish, curved aluminum case design
- Small case profile
- Easy installation
- Quiet motor operation
- Size is 60" x 80" x 100" diagonal video format

\$665 SKU: A0291727

Education Financing
As low as \$17/month (48 pmts)⁷

Wireless, digital projection



InFocus LiteShow® Cable-Free Digital Projection System

- Built on industry-standard Wi-Fi (802.11b) technology
- Projects from up to 300 feet away, without attaching any cables
- Cryptosystem helps ensure that your content is secure
- Draws power from the projector and doesn't need an external power source
- Includes Wi-Fi certified wireless LAN card for your PC
- Zero configuration eliminates hassles with network names, IP addresses or MAC addresses

\$499 SKU: A0150292

Get cutting-edge solutions from one, trusted source.

Dell understands the needs of the Intelligent Classroom, delivering hundreds of solutions at great prices – all from a single source. When you purchase from Dell, you can save money and time by placing different products from multiple vendors on the same purchase order. Dell's dedicated financing experts can customize the financing terms to meet your school's budget.

Buy now and save by calling **1-866-472-8184** or visit

www.dell.com/k12/classrooms

Vivid image quality



Dell 30" W3000 Wide-Screen LCD TV

- Up to 1280 x 768 pixels
- HDTV Ready
- Picture-in-picture allows you to view TV and PC content simultaneously
- 1-Year Advanced Exchange Service⁸

\$2,799 SKU: W301YR

Education Financing
As low as \$70/month (48 pmts)⁷

Next-generation, interactive learning



GTCO CalComp InterWrite SchoolBoard

- 77.5" diagonal work area makes it ideal for large classroom settings
- A built-in Bluetooth port
- Includes InterWrite software for Microsoft® Windows® and Mac OS X

\$1,479 SKU: A0270218

Education Financing
As low as \$37/month (48 pmts)⁷

Simple student assessment



TurningPoint® Student Response System

- Transforms Microsoft PowerPoint into two-way interactive application
- Seamlessly combines instruction with student assessment
- Leverages infrared keypads or virtual keypad interface on notebooks, desktops or handhelds
- Provides 5 keypads
- Also available as 10 and 32 keypad systems

\$395 SKU: A0292755

Easy projection



Elmo HP-L3600 Overhead Projector

- 360mm (12.6") high resolution triplet lens
- Efficient open head with 360-degree rotation
- Easy storing for schools with foldable arm
- 10 x 10 in. aperture
- Writing roll attachment (option) easily mounted

\$156 SKU: A0308849

Fast, flexible printing



Dell Personal Laser P1500

- Up to 1200 image quality; 600 x 600 dpi
- Printing speeds up to 19 ppm black (pages per minute)
- Dell Toner Management System™; 3,000-page-yield toner cartridge included⁹
- 1-Year Next Business Day Advanced Exchange Service⁸

\$249 SKU: P1500AE



Amazing TV experience



NetTV 34" XGA Pure Flat Multimedia Monitor

- Native XGA Resolution (1024 x 768)
- Glare resistant flat screen
- HDTV Ready
- Easily connects to VCRs, camcorders, digital cameras, DVD players and other sources
- Network-ready with RJ45 and Rs232 ports
- Integrated Dual 12 watt speakers and built-in subwoofer for dynamic sound

\$1,366 SKU: A0147370

Education Financing
As low as \$34/month (48 pmts)⁷

High-resolution video



Panasonic DVD/4-Head Hi-Fi VCR Combo

- DVD 4-head Progressive Scan
- Watch both DVD discs and videotapes through one RF connection.
- Reads regular DVDs, recordable DVD-R discs, CDs, CD-Rs, CD-RWs, Video CDs, MP3 and WMA CDs, and even JPEG photos saved to CD

\$139 SKU: A0293289

Visit www.dell.com/k12/classrooms to win a **FREE** Intelligent Classroom product today.